



RISK STRATEGIES COMPANY MAKES MAJOR MOVE IN HEALTHCARE

WITH ACQUISITION OF DUBRASKI & ASSOCIATES

National Insurance and Risk Management Broker Continues Strategic Expansion

BOSTON, MA, June 3, 2015 – [Risk Strategies Company](#), a national insurance brokerage and risk management firm headquartered in Boston, today announced it has acquired [Dubraski & Associates Insurance Services](#), a national brokerage and consulting firm that provides risk and insurance solutions to the healthcare industry. Ranked in the top 25 brokers nationally with nearly \$120 million in revenues, Risk Strategies will now have 500 employees and place well over \$1 billion in premiums on behalf of its clients. The addition of Dubraski & Associates represents a huge step forward in Risk Strategies’ strategic initiative to become the leading healthcare broker in the country.

Dubraski & Associates has been a prominent player in the national healthcare insurance arena for over 10 years. As a healthcare specialty broker, Dubraski & Associates has extensive experience in providing healthcare and managed care organizations with an array of customized insurance and risk financing solutions. Founder and CEO, Robert Dubraski, his partner Riggs Stephenson and their respective teams, will remain with the firm. Bob Dubraski will continue as President/CEO of Dubraski & Associates, lead the combined national healthcare practice and will become a member of Risk Strategies’ senior leadership team.

“The combination with Dubraski & Associates raises our national healthcare practice to an entirely different level,” said Chief Executive Officer and Risk Strategies Founder, Michael Christian. “Their knowledge and proficiency in managed care stop loss, employee benefits and property/casualty for healthcare organizations are unsurpassed. Dubraski & Associates brings added scale and expertise that will benefit all of our healthcare clients.”

Headquartered in Boston, Risk Strategies is a rapidly growing, national insurance brokerage firm with 16 offices nationwide. The company specializes in property, casualty, and employee benefits, with several client specialty areas including healthcare, higher education, entertainment, professional liability, financial services, private equity, non profits/social services, real estate, environmental, fine arts, private client personal lines, and construction.

“Our mission is to be the leading insurance brokerage and consulting company specializing in the healthcare industry,” said Bob Dubraski, Founder/CEO of Dubraski & Associates. “Our collaborative culture, client focus, and consultative style parallels Risk Strategies’ approach. Together, we will provide innovative solutions, offer enhanced services and resources, hire the best professionals and build for the future in healthcare.”

About Dubraski & Associates Insurance Services

Dubraski & Associates is a national insurance brokerage and consulting company that specializes in providing unbiased solutions to the health care industry across all lines of business. The firm works with healthcare organizations in 35 states such as hospitals, physician groups, Accountable Care Organizations (ACOs) and health plans to design and manage their benefits, managed care stop-loss and property/casualty insurance programs. Utilizing detailed financial analysis, Dubraski & Associates provides customized coverage options tailored to the unique needs of each client.

About Risk Strategies Company

[Risk Strategies Company](#) is a privately-held, national firm with 16 offices across the country. As a leading U.S. insurance broker, the company offers sophisticated risk management advice and insurance placement for property & casualty and employee benefits risks. Risk Strategies serves middle market commercial companies, non-profits, public entities, and individuals, and has access to all major insurance markets.

Ranked in the top 25 brokers in the country, the company is headquartered in Boston, MA with offices in Chicago; Los Angeles; New York City; San Francisco; Atlanta; Nashville; Memphis; Birmingham, AL; Portsmouth, NH; Randolph, MA; Providence, RI; Long Island, New Jersey, Glendale, CA; Irvine, CA; and Sacramento, CA. Risk Strategies is supported by Kohlberg & Company, L.L.C, a New York-based private equity firm specializing in middle market investing.

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